

# **American Taxation Association**

Volume 41, Spring 1997

Brian R. Greenstein, Editor

### PRESIDENT'S LETTER

Ah Spring, when thoughts turn to ...the ATA Midyear Meeting and income taxes! I must admit that I am more excited about the Midyear Meeting than I am about income taxes. Perhaps it's because I just finished two weeks of training 300 MSU students how to fill out tax returns in the Volunteer Income Tax Assistance program. I'm hoping we get a few right, or at least close enough for government work.

Dick Weber and his Midyear

Meeting Committee have been putting in long hours getting ready for San Diego (I know-Dick's office is three doors down from mine). They have put together an outstanding program. Friday afternoon's current state-of-tax practice session will focus on what new graduates need in their "technology tool boxes" when they leave the university. Those choosing to attend the JATA Conference will hear four stimulating research papers presented by the authors and critiqued by four (or at least three) equally stimulating discussants. This year's papers and their authors are: "The Capital Gains Tax and Stock Market Returns" (Robert Ricketts and Craig White, Texas Tech University); "The Effect of Tax Policy on Charitable Contributions: The Case of Nonitemizing Taxpavers"

(Amy Dunbar and John Phillips, Uni-

versity of Iowa); "Transfer Pricing and

the Persistent Zero Taxable Income

of Foreign-Controlled U.S. Corpora-

tions (Julie Collins and Doug

Shackelford, University of North

Carolina, and Deen Kemsley, Columbia University); and "Tax Compliance

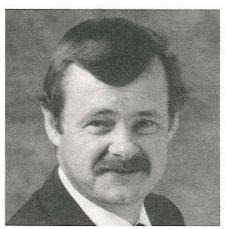
and Audit Policy Implications of

Costly False Detection Errors"

(Shelley Rhoades, Washington Uni-

versity). Congratulations to the au-

thors and to Terry Shevlin and the



Edmund Outslay, ATA President

JATA Conference Committee for their hard work and diligence.

Saturday's sessions have something for everyone. The Concerns of New Faculty Committee and the Membership Committee have put together a session on balancing research, teaching and service. Debra Hill, Dan Murphy and Toby Stock will be sharing their observations on life in the trenches. Those of you who attended last year's panel discussion on this topic might recall how cathartic it can be (or was for Pat Wilkie, anyway). The Concerns of New Faculty Committee, chaired this year by Ann Christensen, is fast becoming one of our organization's most important and active committees. In addition to presenting a session at the Midyear Meeting, the committee actively encourages new faculty to become involved in the ATA and the Midyear Meeting through correspondence and direct contact. A subcommittee, headed by Tom Porcano, is working with Tom Omer to see if it is feasible to put an ATA Directory on the ATA Homepage. One of the committee's big projects during 1997 will be to help develop and administer a strategic planning survey to ATA members to determine where we are meeting members' needs and where we need to improve. If you have any interest in helping with this project, please let me know. We promise not to use the term "SWOT" in our discussions.

There are several computer-oriented sessions involving Internet applications (beyond ESPN) and using technology in the classroom. Those of us who are still copy-machine-dependent can learn how to navigate the information highway. The computer sessions will be followed by an all-afternoon hands-on computer-fest at San Diego State University, during which participants can surf the World Wide Web (cowabunga) and even build a Webpage.

For those not wanting to "hang ten" on the web, there are several outstanding research sessions, including paper presentations by new faculty, an editor's panel that includes Terry Shevlin and several other tax journal editors, and a panel discussion of emerging research paradigms (RIP, Thomas Kuhn).

Our lunch speaker will be our long-time colleague, Doug Izard, who traded his cushy academic life to become dean of the IRS School of Taxation. He can tell us what real stress is like. Maybe with Commissioner Richardson resigning, Doug can go after the position we all long for (not).

The committees are busy fulfilling their mandates. Thanks again to all who volunteered to serve, especially

(Continued on page 2)

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## 1998 JOURNAL OF THE AMERICAN TAXATION ASSOCIATION CONFERENCE CALL FOR PAPERS\*

The fourth Journal of the American Taxation Association Conference will be held in conjunction with the Association's Midyear Meeting in February 1998. The topic of the 1998 Conference will be "Multijurisdictional Tax Issues." Papers that address interesting and relevant international, state and/or local tax issues will be considered. All research methodologies will be considered (including analytical, archival, behavioral and experimental).

Research appropriate for this conference would include the role of international, state or local taxes on. but not be limited, to the following decisions:

1. location

- 2. investment
- 3. financing
- 4. compensation 5. organizational form
- 6. transfer pricing
- 7. repatriation policy

Papers selected for presentation at the Conference will be published in a supplemental issue of the Journal of the American Taxation Association. Papers not accepted for the conference will be considered for publication in the Journal through the normal review process at the option of the author(s).

Papers should be sent to:

Professor Terry Shevlin,

Editor, JATA

Department of Accounting

University of Washington

Box 353200

Seattle, WA 98195-3200

Three copies conforming to JATA's published preparation and style guidelines should be submitted along with the submission fee of \$25. Please indicate in the submission letter that the paper is submitted for the Conference. To be considered, papers must be received no later than October 15, 1997.

\*Please share this announcement with any of your colleagues who may be interested.

# JAI PRESS IS PLEASED TO ANNOUNCE A NEW JOURNAL International Journal of Applied Quality Management

#### Editor

Philip H. Siegel Department of Accounting and Business Law School of Business Administration Monmouth University West Long Branch, NJ 07740-1895

Tel: (908) 571-7523 Fax: (908) 263-5290

### **Associate Editors**

Surendra P. Agrawal. University of Memphis Hadassah Haum, American Institute of Certified Public Accountants Srikant M. Datar, Stanford University

The principle aim of the proposed International Journal of Applied Quality Management is to be an interdisciplinary journal of interest to academicians, practitioners, business decision makers and other policy makers. The scope of the journal will be to cover various aspects of applied quality management decision making, including but not limited to, such topics as: Activity-Based Costing and Management; Total Quality Control and Management; Just-in-Time Systems and Theory of Constraints; Process Re-Engineering; and Performance Measurement.

#### President's Letter

(Continued from page 1)

those who were willing to be chairs. President-Elect Sandy Kramer has included a Committee Appointment Request Form for next year in this issue. Your timely response will be much appreciated by Sandy. On Sandy's behalf, let me plead for volunteers to chair their Regional Programs committees. This is not a very glamorous job, but one that is important if the ATA is to maintain a presence at the national and regional levels. Interest in regional meetings appears to be on the wane, some of which I am sure is related to the

success of the ATA and other sections' midyear meetings. Marty Wartick tells me that paper submissions to the AAA Annual Meeting are down 25 percent across the board as well.

I hope you got your nominations in for the various ATA awards and officer positions. I apologize for the lateness of the Fall Newsletter. Those of you who remember my days as JATA editor were probably not surprised, but this time it was really not my fault (or Brian's). The pictures from the Annual Meeting somehow disappeared into the abyss and did not turn up until November. I did get some nice pictures of people from other sections, including two individuals from my own department. I'm keeping my fingers crossed on this issue.

As I close, I would like to once again acknowledge Jane Burns on the occasion of her retirement from our profession. Jane was the driving force in creating the Midyear Meeting, which has become the model for all of the other sections to envy and emulate. She has been a positive influence on so many academic careers that it would be impossible to measure her contribution to our profession. We wish you godspeed in all you do in the future, Jane. It has been our privilege to have you in the ATA.

# ATA OFFICERS and TRUSTEES (1996-1997)



Sittina (from left to right): Mark Higgins, Dave Stewart. Bob Gardner. Jeff Gramlich and Fran Ayers. Standing (from left to right): Doug Shackelford. Suzanne Kopplin, Dick Weber. Sandy Kramer and Ed Outslay. Not pictured: Sanjay Gupta, Deb Hill and Steve Limburg.

# ADVANCES IN TAXATION Editorial Policy and Call for Papers

Advances in Taxation (AIT) is a refereed academic tax journal published annually by JAI Press Inc. Academic articles on any aspect of federal, state, local or international taxation will be considered. These include, but are not limited to, compliance, computer usage, education, law, planning and policy. Interdisciplinary research involving economics, finance or other areas is also encouraged. Acceptable research methods include any analytical, behavioral, descriptive, legal, quantitative, survey or theoretical approach appropriate to the project.

Manuscripts should be readable, relevant and reliable. To be readable, manuscripts must be understandable and concise. To be relevant, manuscripts must be directly related to problems inherent in the system of taxation. To be reliable, conclusions must follow logically from the evidence and arguments presented. Sound research design and execution

are critical for empirical studies. Reasonable assumptions and logical development are essential for theoretical manuscripts.

**AIT** welcomes comments from readers. Editorial correspondence pertaining to manuscripts should be forwarded to:

Professor Thomas M. Porcano Department of Accountancy Richard T. Farmer School of Business Administration Miami University Oxford, OH 45056 Phone: (513) 529-6221 Fax: (513) 529-4740 Email: porcantm@muohio.edu

Three copies of the manuscript along with copies of any instruments (e.g., surveys) and a \$30.00 check made payable to *Advances in Taxation* should be submitted.

See Editorial Policy and Manuscript Form Guidelines in a recent **AIT** volume for additional information regarding manuscript submissions.

# NEWSLETTER DEADLINES

The deadlines for submitting information to the ATA Newsletter are as follows: Summer 1997 Issue—April 21, 1997, and Fall 1997 Issue—September 15, 1997. Please send information to:

Brian R. Greenstein

Director, Tax and Financial Planning Programs W. Paul Stillman School of Business Seton Hall University South Orange, NJ 07079 Phone: (201) 761-9428 Fax: (201) 275-2465 Email: greensbr@lanmail.shu.edu

Faculty announcements submitted to the ATA Newsletter are published in the Winter and Spring issues. The announcements are selected on a FIFO and space available basis. Please send a hard copy of your announcement with a disk to the above address. Alternatively, submissions may be Emailed to greensbr@lanmail.shu.edu.

# AMERICAN TAXATION ASSOCIATION 1997-98 Committee Appointment Request

Name			
Address			
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Summer Address			
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Phone	Summer Phone _		
Email Address		14	
		14	
1. Expect to attend AAA National Mee	eting in Dallas, TX? Yes	No	
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I hope that most committee member			
mittee meeting there; attendance is n	ot, however, a prerequisite fo	r appointment to a	committee.
2. Expect to attend ATA Midyear Mee	ting in Atlanta, GA? Yes	No	
3. For each of the committees listed b	oelow, indicate your degree of	f interest in serving	by using the
key. Leave a blank space for those	committees on which you ha	ve no interest in se	rving.
1. Strongly interested	2. Interested	3. Mildly int	erested
Also, for those committees that y	ou indicated a "1" (strongly	interested) or a "2"	(interested),
please rank your preferences ("1" equ			
		Degree of	
Committee		Interest	Rank
A. ATA/AA Teaching Innovations A	ward		
B. ATA/PW Doctoral Dissertation A			
C. ATA Graduate Tax Education			8
D. ATA Tax Manuscript Award			
E. Accreditation and Curriculum Is	ssues		
F. Annual Meeting Program			
G. Complexity Reduction			9——-
H. Computer Resources			
		(Contin	ued on page 5)

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	Committee	Degree of Interest	Rank
	I. Concerns of New Tax Faculty		
	J. Corporate Tax Policy		
	K. Family Tax Policy		
T	L. Flow-Through Entities Policy		
N	1. International Tax Policy		
	N. Liaison with CPA Firms Concerning Continuing Education in T		
	D. Membership		
Ι	P. Midyear Meeting Program		
Ç	Q. Nominations		
F	R. Publications		
5	S. Regional Programs	•	
-	T. Relations with the IRS and Treasury		
Ţ	J. Research Resources and Methodologies	50	
7	V. Tax Accounting Policy	*:	RIDE THE COLUMN
W	V. Tax Policy Research Oversight	***	
>	K. Teaching Resources Task Force	¥8 <u> </u>	0.00
5.	What AAA Region are you in?		
3.			
	Which AAA Regional meetings do you expect to attend in 1998? _		
7.	Which AAA Regional meetings do you expect to attend in 1998? _		
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	Your suggestions for ATA activities, committees and/or priorities:		
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	Your suggestions for ATA activities, committees and/or priorities:  nank you for your willingness to participate. Please return this for  Sandra Kramer  Fisher School of Accounting		
Th	Your suggestions for ATA activities, committees and/or priorities:  nank you for your willingness to participate. Please return this for Sandra Kramer Fisher School of Accounting 267 Business Building		
	Your suggestions for ATA activities, committees and/or priorities:  nank you for your willingness to participate. Please return this for  Sandra Kramer  Fisher School of Accounting  267 Business Building  University of Florida		
Th	Your suggestions for ATA activities, committees and/or priorities:  nank you for your willingness to participate. Please return this for Sandra Kramer Fisher School of Accounting 267 Business Building		

# PW FELLOWSHIP IN TAX WINNERS

The Price Waterhouse Foundation is pleased to announce the winners of the Fall 1996 and Spring 1997 PW Fellowship in Tax awards. Toby Stock, University of Colorado at Boulder, was the Fall 1996 winner. Elizabeth Plummer, University of Georgia, is the Spring 1997 winner.

Applications for the Fall 1997 and Spring 1998 PW Fellowship in Tax award should be submitted by March 31, 1997. Winners will be announced by May 19, 1997. Eligibility criteria and information on the application process may be obtained by contacting Anne McGovern, Price Waterhouse LLP, 1251 Avenue of the Americas, New York, NY 10020 or (212) 819–5035.

## PW CASE STUDIES

We are pleased to announce that the updated version of the *Price Waterhouse Case Studies in Tax*, sponsored by the PW Foundation, is now available for distribution. There are 17 cases in total. The current (1996) instructor manual has been updated with case facts remaining unchanged.

If you wish to order copies of the current (1996) instructor manual and/or multiple student copies, the PW Foundation will provide this material free of charge. Please contact Anne McGovern at (212) 819-5035 to place orders.

Please direct all comments or suggestions to Stan Smith at Price Waterhouse LLP, 1251 Avenue of the Americas, New York, NY 10020 or the Case Studies Editor, Dr. Betty Jackson, University of Colorado at Boulder.

American Accounting Association
5717 Bessie Drive
Sarasota, Florida 34233-2399
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# SCHEDULE OF 1997 AAA ANNUAL AND REGIONAL MEETINGS

# ANNUAL MEETING

Dallas, TX August 17–20, 1997

# REGIONAL MEETINGS

Mid-Atlantic

Baltimore, MD April 10–13, 1997

#### Midwest

Oak Brook, IL April 17-19, 1997

#### Northeast

Binghamton, NY April 24–27, 1997

#### Ohio

Dayton, OH May 2–3, 1997

#### Southeast

Nashville, TN April 24–26, 1997

#### Southwest

New Orleans, LA March 12–15, 1997

#### Western

Rohnert Park, CA May 1-3, 1997

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